

Creating Successful Sourcing Events in Team Georgia Marketplace

Kiaja Williams

Sr. Business Analyst



AGENDA

- <u>Event Comments</u> Communicate to suppliers/vendors and agency users
- Effective Use of Bid Factors Get the information you want from vendors
- Private Sourcing Events Select who can participate in the sourcing event
- Event Analysis Tools Use the system to help during the evaluation of the event



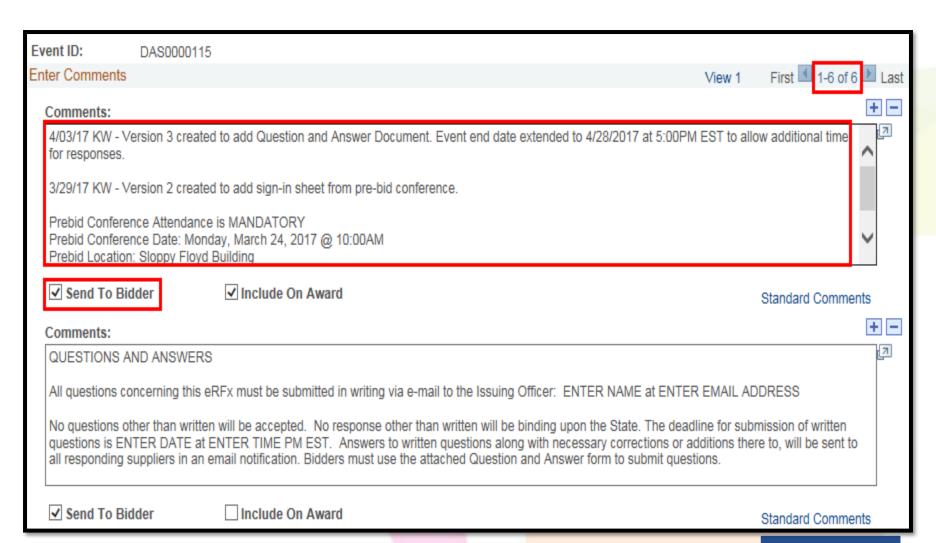
EVENT COMMENTS

- External Comments
- Internal Comments
- Standard Comments



External Comments

- Display to vendors
- Keep track of event changes
- Send reminders





External Comments

- Included in Event Details PDF
- Comments can't be retracted

Event Details

PeopleSoft Strategic Sourcing

Event ID	Format	Туре	Page
40300-DAS0000115	Buy	RFX	1
Event Round	Version		
1	3		
Event Name			
GPC Demo Event 1			
Start Time		Finish Time	
04/04/2017 11:36:12	EDT	04/28/2017 17:00:00 EDT	

Event Currency: US Dollar

Bids allowed in other currency: No

Bidder: INTERNAL EVENT DETAILS

Submit To: Administrative Services, Dept

DOAS Central Billing

200 Piedmont Avenue, SE Suite 1820W

Atlanta GA 30334 United States

Contact: Kiaja Williams Phone: 404/463-6220

Email: Kiaja.Williams@doas.ga.gov

Event Description

Describe how to use built-in features to create sourcing event.

General Comments

4/03/17 KW - Version 3 created to add Question and Answer Document. Event end date extended to 4/28/2017 at 5:00PM
 EST to allow additional time for responses.

3/29/17 KW - Version 2 created to add sign-in sheet from pre-bid conference.

Prebid Conference Attendance is MANDATORY

Prebid Conference Date: Monday, March 24, 2017 @ 10:00AM

Prebid Location: Sloppy Floyd Building

200 S. Piedmont Avenue

Atlanta, GA 30331

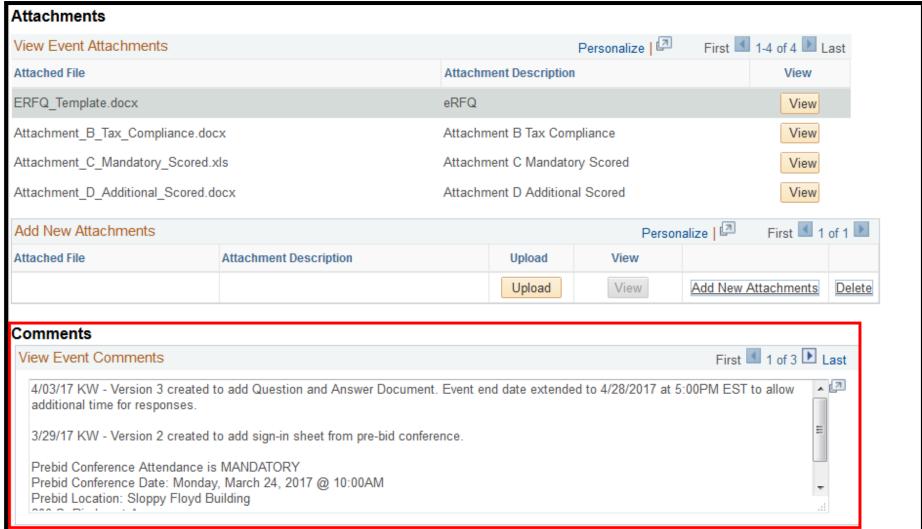
- QUESTIONS AND ANSWERS

All questions concerning this eRFx must be submitted in writing via e-mail to the Issuing Officer: ENTER NAME at ENTER EMAIL ADDRESS

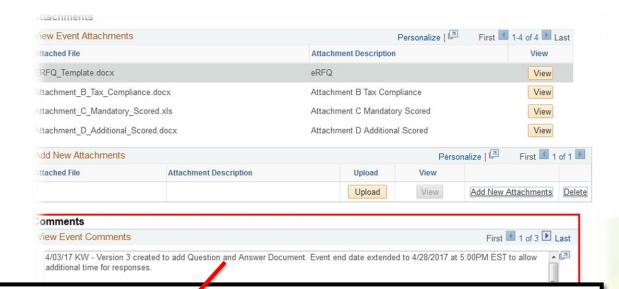


External Comments

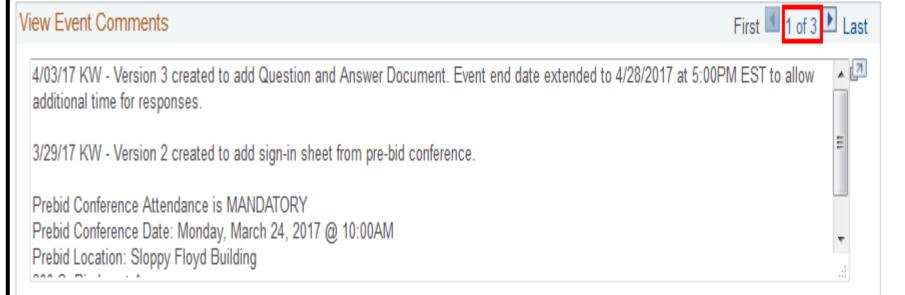
 Displayed on Comments/Attachments page







Comments





Comments on Description

- Limited characters on the GPR
- Description details cut off

Bid Information

Close Window

This Government agency will only accept electronic bid responses from Suppliers for this bid opportunity.

Consult the <u>Quick Reference Guide</u> for assistance in responding to the bid Click to submit your response.

 Bid Title
 GPC Demo Event

 Bid Number
 40300-DAS0000115

Agency 40300-ADMINISTRATIVE, SERVICES

Contact Person Kiaja Williams
Contact Phone Number 404-656-2961

Contact E-mail Address Kiaja.Williams@doas.ga.gov

Bid Process RF

Purchase Type Agency Contract
Category Type Goods
Date Posted April 4, 2017

Bid Closing Date/Time April 28, 2017 @ 5:00 PM Last Revision Date April 5, 2017 @ 5:29 PM

Bid Status Open
Government Type state
Fiscal Year 17

Description Information:

4/05/17 KW - Version 5 created to Event end date extended to 4/28/2017 at

5:00PM EST to allow additional time for responses.

4/04/17 KW - Version 4 created to add revised Cost Sheet. 5:00PM EST to allow additional time for responses.

4/03/17 KW - Version 3 created to add Question and Answer Document.

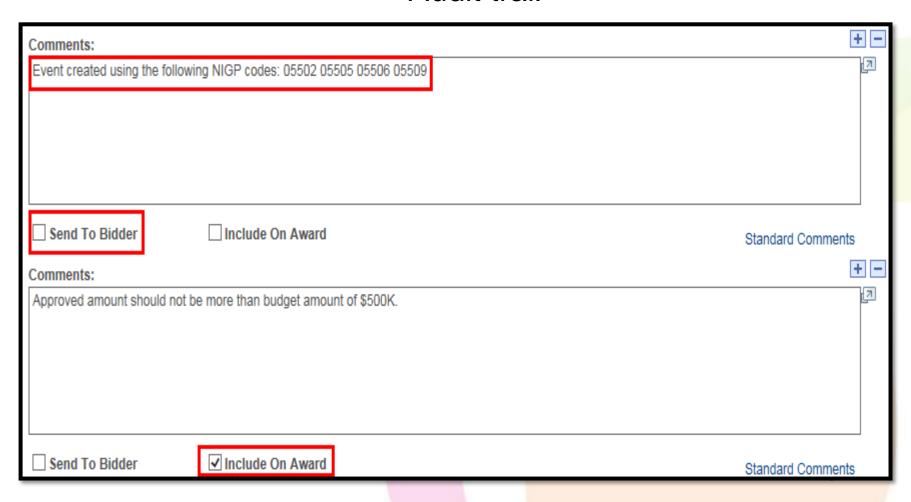
3/29/17 KW - Version 2 created to add sign-in sheet from pre-bid conference.

The objective of this Request for Proposal is to obtain the services of a qualified offeror(s) to assist the department's marketing and communications staff in the development and execution of comprehensive interactive solutions. The offeror (s) will provide comprehensive digital marketing services (DMS), website development, social media program management, assistance developing and deploying new digital properties for mobile platforms, localization of properties



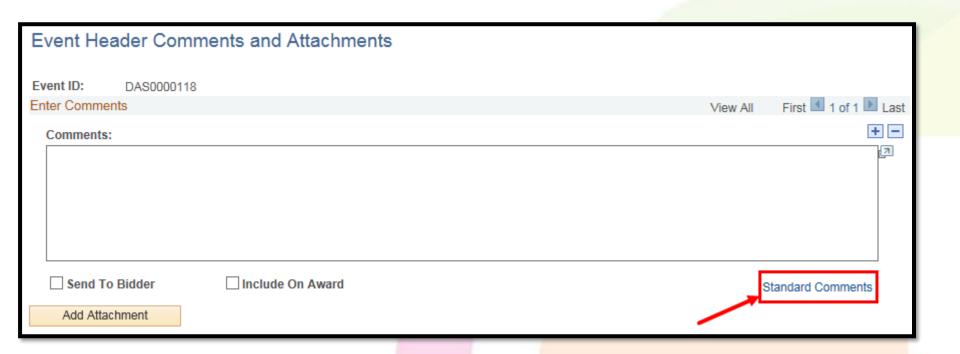
Internal Comments

- Internal to agency
- Comments from requisition
- Audit trail





- FAQs
- Standard set of comments for agency





Copy Comment

04/13/2017

V

Comment ID:

*Status:

Header Standard Comments

Comment Text

*Action:

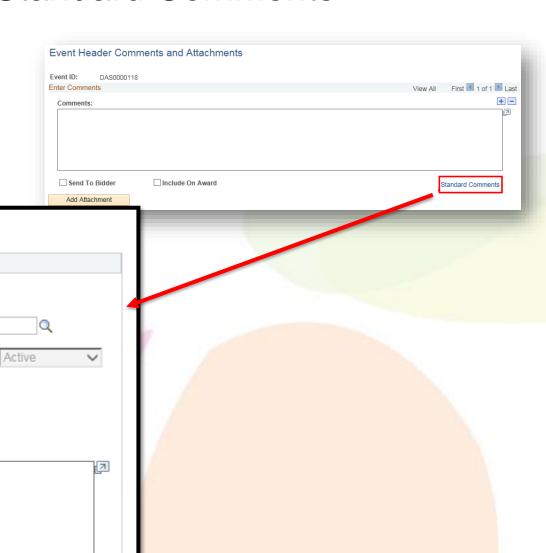
Std Type:

*Eff Date:

Short Description: Comments:

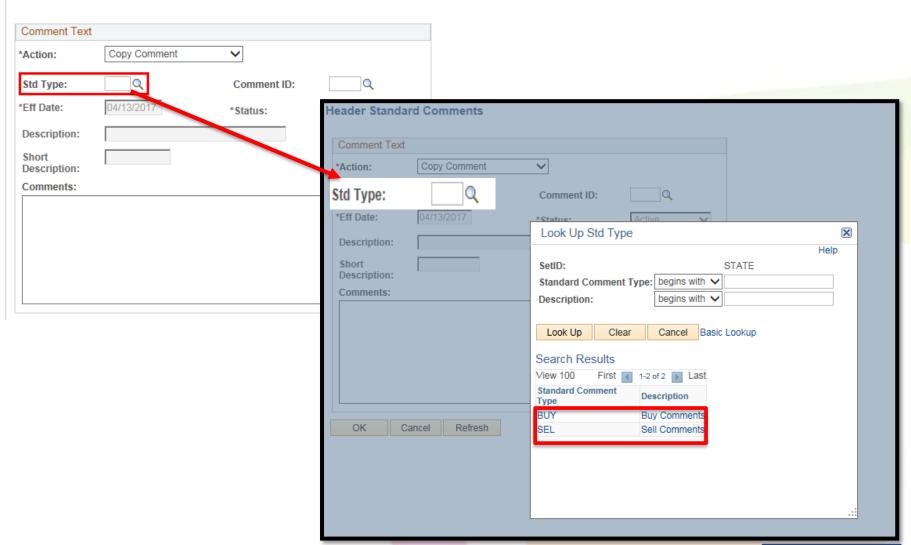
Description:

Standard Comments

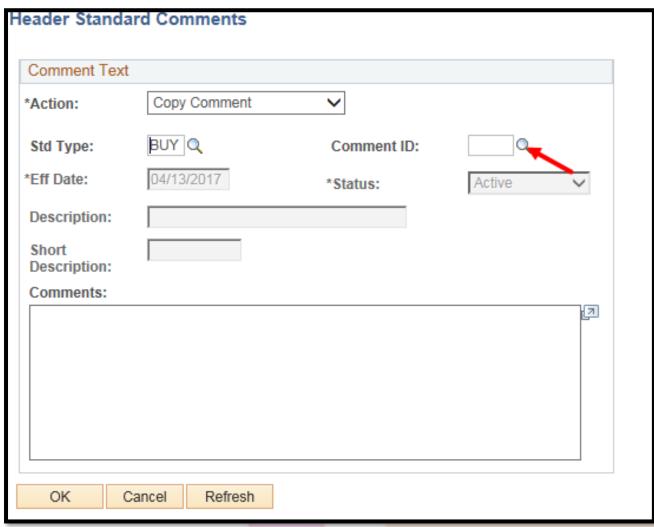


11



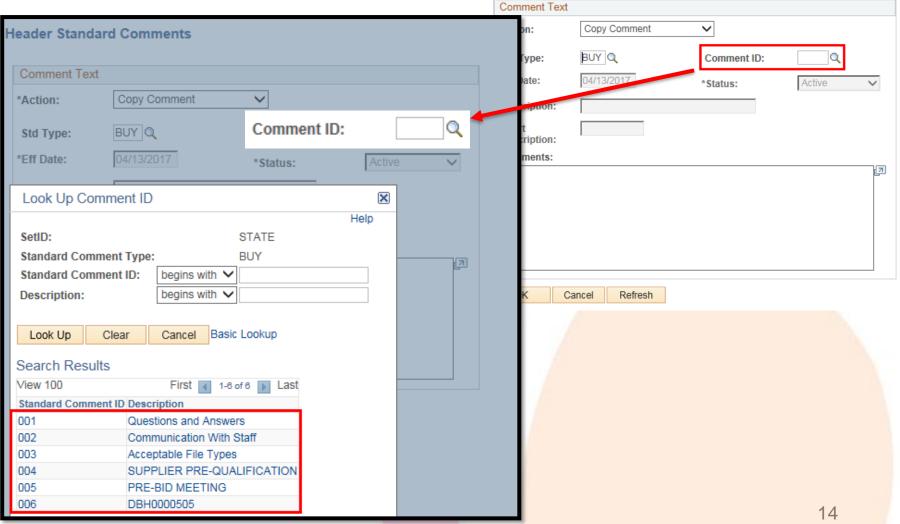




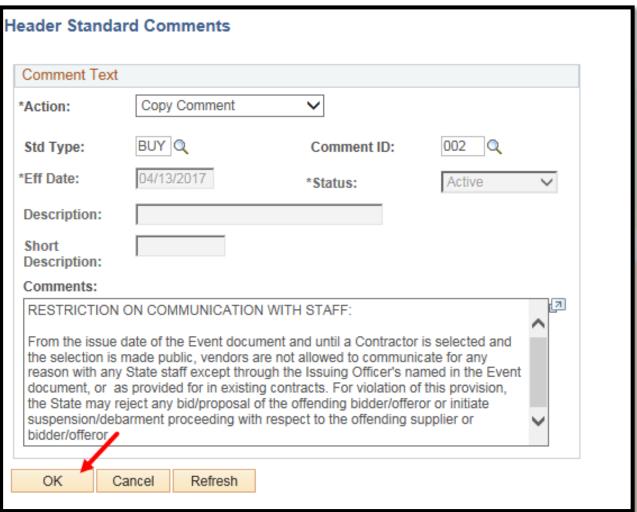




Header Standard Comments









Event Header Comments and Att	achmente		
Event fleader Comments and Att	acimients		
Event ID: DAS0000116			
Enter Comments		View All	First 1 of 1 Last
Comments:			+ -
RESTRICTION ON COMMUNICATION WITH ST	AFF:		<u>a</u>
for any reason with any State staff except through	intil a Contractor is selected and the selection is made public, which is the Issuing Officer's named in the Event document, or as proposal of the offending bidder/offeror or initiate suspension/deba	vided for in existing cor	ntracts. For violation
Send To Bidder Include On A	Award	, , , , , , , , , , , , , , , , , , ,	Standard Comments



EFFECTIVE USE OF BID FACTORS

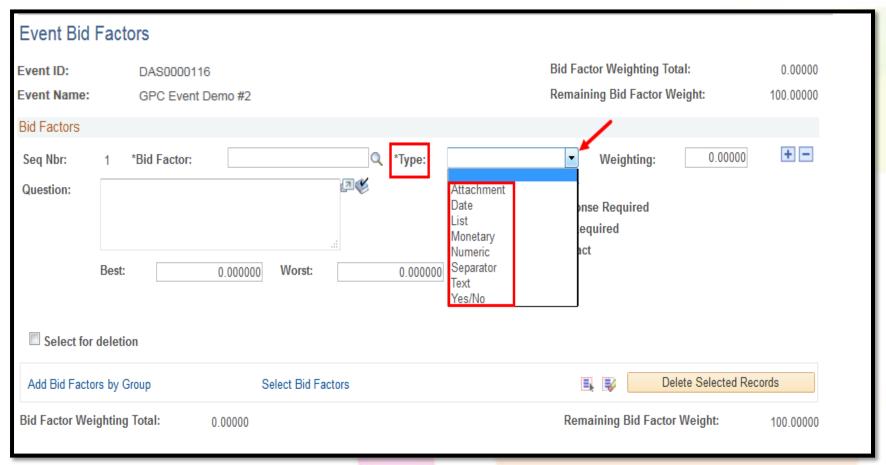
- Types of Bid Factors
- Standard Bid Factors
- Group Bid Factors



Types of Bid Factor

- Attachment
- List
- Numeric
- Text

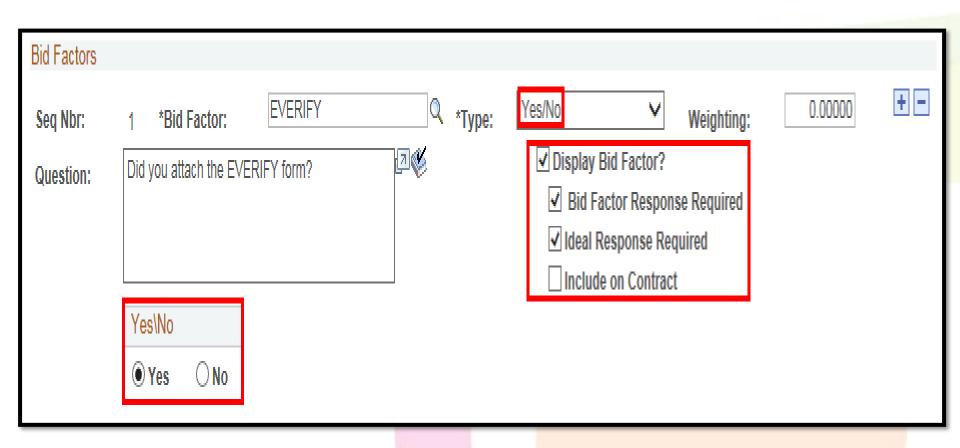
- Date
- Monetary
- Separator
- Yes/No





Yes/No Bid Factor

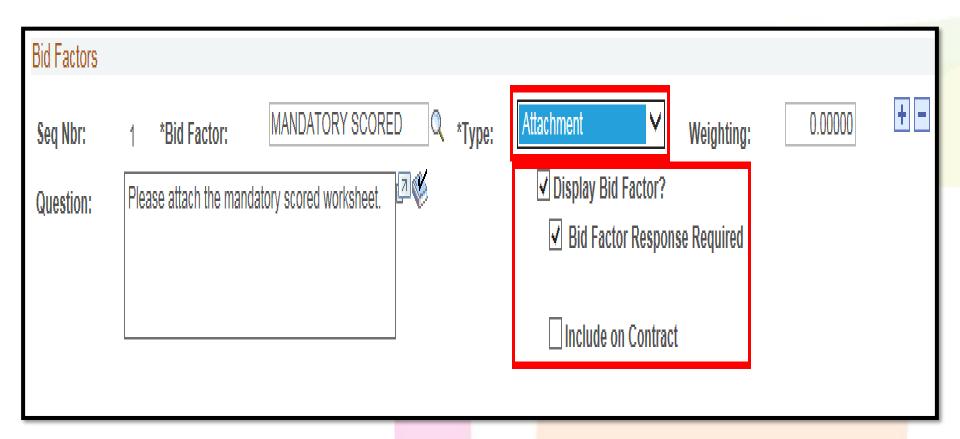
- Option to require response
- Option to require ideal response
- Option to include on contract





Attachment Bid Factor

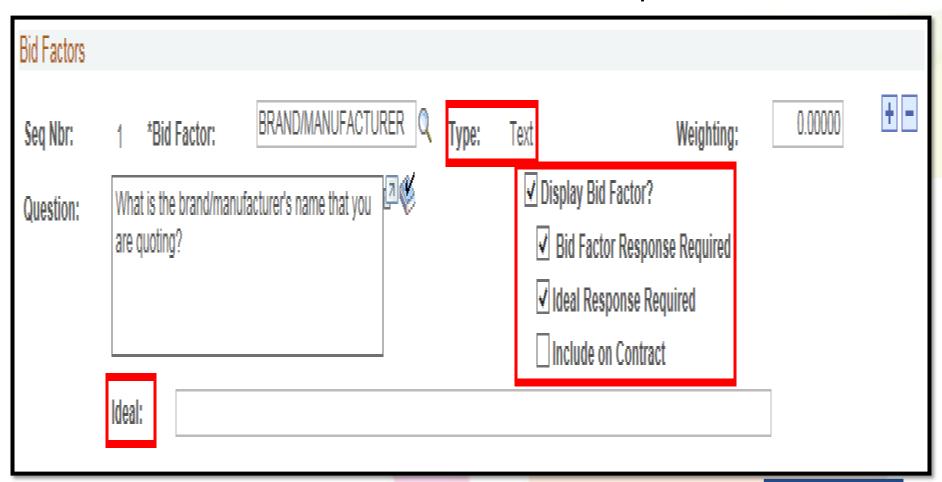
- Option to require response
- Option to include on Contract





Text Bid Factor

- Option to require response
- Option to include on Contract
- Ideal Response Required
- Value of ideal response





Standard Bid Factors

Bid Factors				
Seq Nbr:	1 *Bid Factor:	*Type:	∨ Weighting: 0.00000	+ -
Question:		7	✓ Display Bid Factor?	
Questioni			✓ Bid Factor Response Required	
			Ideal Response Required	
			☐ Include on Contract	
	Best: 0.000000 Worst:	0.000000	UOM:	

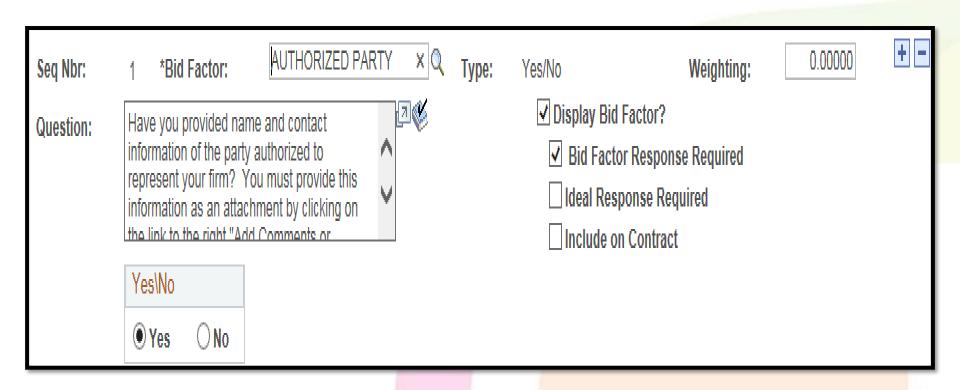


Standard Bid Factors

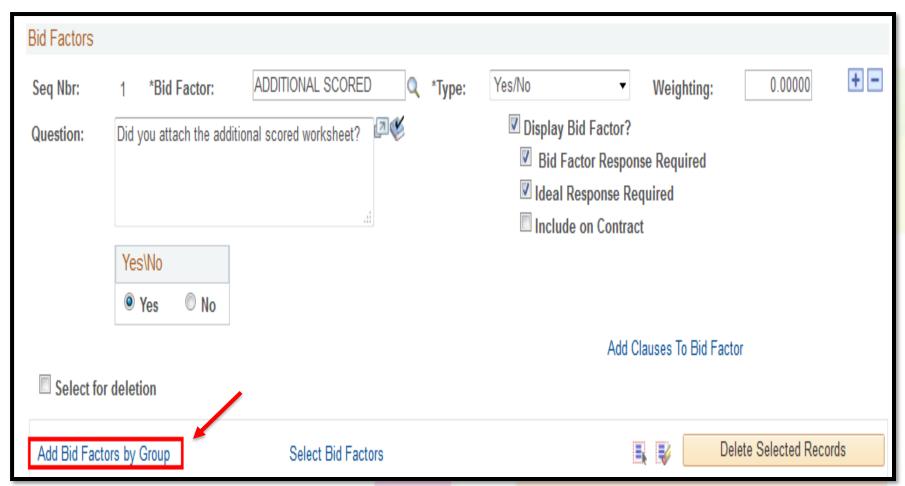
old Factors									
Seq Nbr:	1 *Bid Factor:		Q	*Type:	`	Weightin	ng: 0.00000 + -		
Question:			76	✓ Displa	y Bid Factor	r?			
				Look Up Bid F	actor			×	
				*			Drag to move	Help	
	Best:	0.000000 Worst:		SetID:		ST	ATE	^	•
				Bid Factor Code:	begins \	with 🗸			
				Bid Factor Type:	=	~		~	
				Description:	begins \	with 🗸			
				Look Up C	lear	Cancel	Basic Lookup		
				0 1 5 "					
				Search Results					
				View 100			First 1-56 of 56	Last	
				Bid Factor Code		Bid Factor Type	Description		
				AUTHORIZED PA	RTY	Yes/No	RFP Authorized Party		
				BID BOND		Yes/No	Bid Bond		
				BRAND/MANUFAG	CTURER	Text	Brand/Manufacturer		
				CHARTFIELDS		Text	CHARTFIELDS		
				CITIZENSHIP		Yes/No	Citizenship		
			L	COINFORMATIO	M	Ves/No	Company Information		



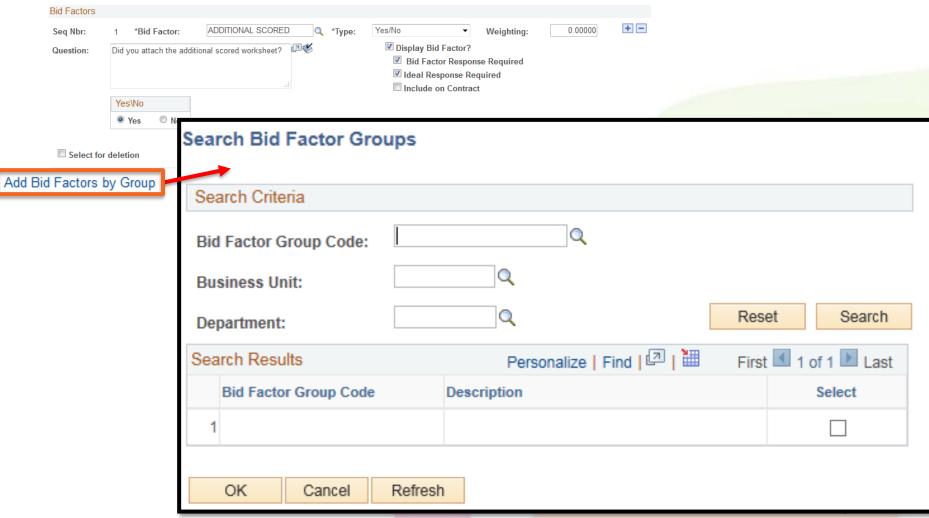
Standard Bid Factors





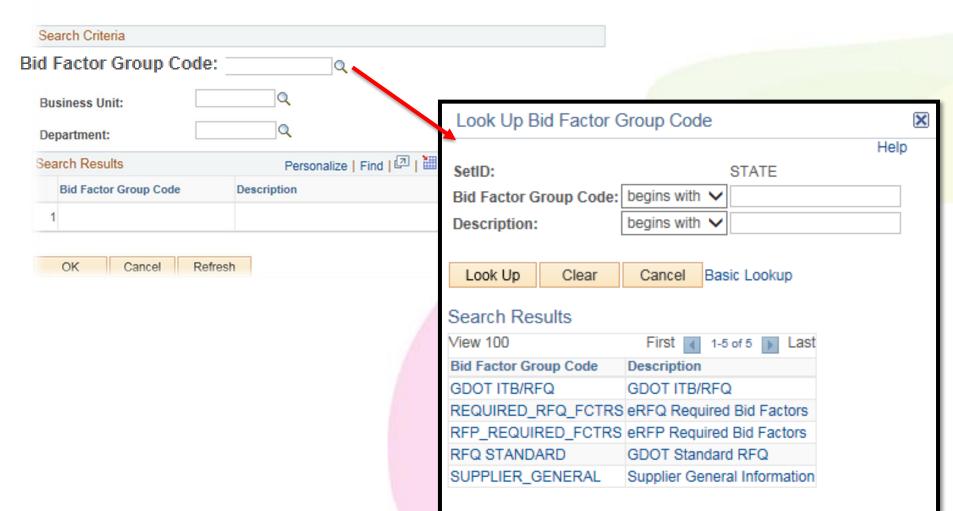




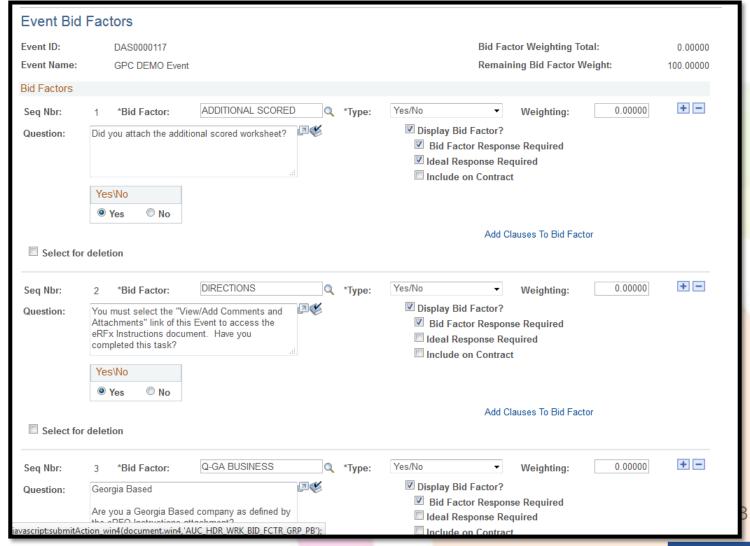




earch Bid Factor Groups









Bid Facto	or Group						
SetID: S	STATE Bid Factor						
Bid Factor G	Group Definition			Find \	/iew All First	1 of 1	Last
*Effective Date: 01/01/1901					Active	•	+ -
*Description:	eRFP Requi	ed Bio	d Factors				
Weighting: 0.00000 Select Bid Factor Group							
Assign Bio	d Factors		Personalize Find View All	Į (J	First 1-8 of 8	Last	
Seq Nbr	Bid Factor Code		Description		hting		
1	DIRECTIONS	Q	Directions		0.00000	+ -	
2	CO INFORMATION	Q	Company Information		0.00000	+ -	
3	GA BUSINESS	Q	Georgia Based		0.00000	+ -	
4	MINORITY BUSINESS	Q	Minority Business		0.00000	+ -	
5	SLES-USECOMPLIAN	100	Sales and Use Tax Compliance		0.00000	+ -	
6	SMALL BUSINESS	Q	Small Business Certified		0.00000	+ -	
7	COMMUNICATION	Q	Communication w/ Issuing Offc		0.00000	+ -	
8	PCARD	Q	PCard Payments		0.00000	+ -	



PRIVATE SOURCING EVENTS

- When to use
- Benefits of using
- How to create



When to use a Private Sourcing Event

- RFQC
- Not subject to state purchasing rules
- Federal requirements



Benefits of a Private Sourcing Event

- Only invited vendors can access and respond
- Eliminates bid responses from unapproved vendors
- Streamlines evaluation process



Step 1: Define Event Basics

Enter basic information, general settings and optional rules for this event.

* Event Settings and Options Event Comments and Attachments Event Header Bid Factors Payment Terms and Contact Info Event Constraints

Step 2: Configure Line Items

Create line listings for this event.

* Line Items Item Line Defaults

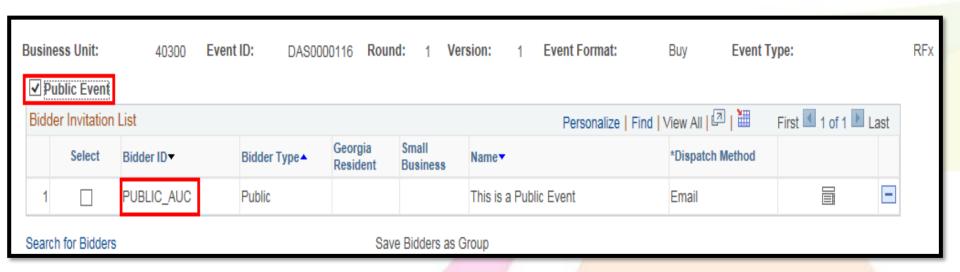
Step 3: Select Bidders to Invite

Send out targeted invitations to this event, designate it as a public event, or both.

* Bidder Invitations

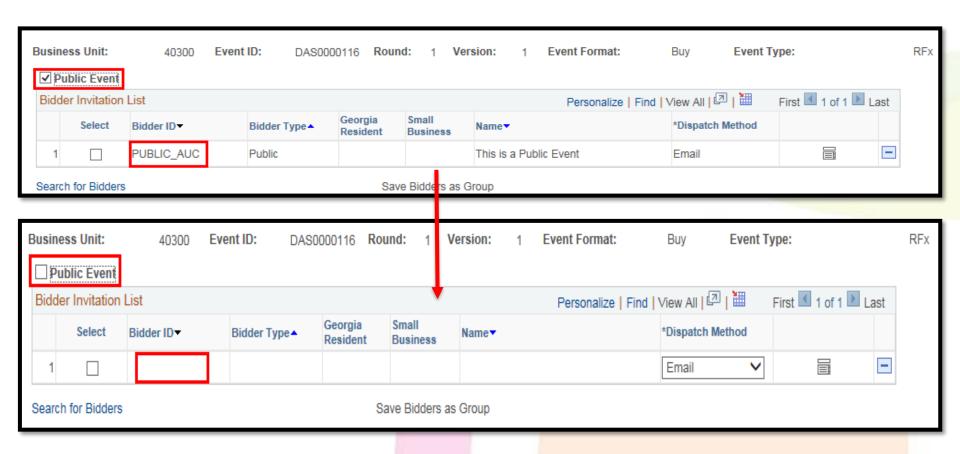


- Uncheck Public Event box
- PUBLIC_AUC entry is removed





- Uncheck Public Event box
- PUBLIC_AUC entry is removed





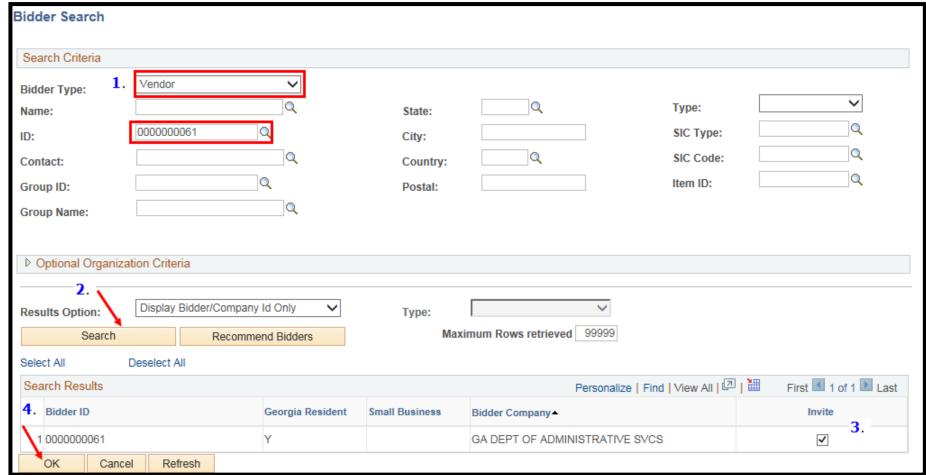
- Selecting vendors
- No unregistered users





Creating a Private Event

- Lookup vendors
- Add to invitation list





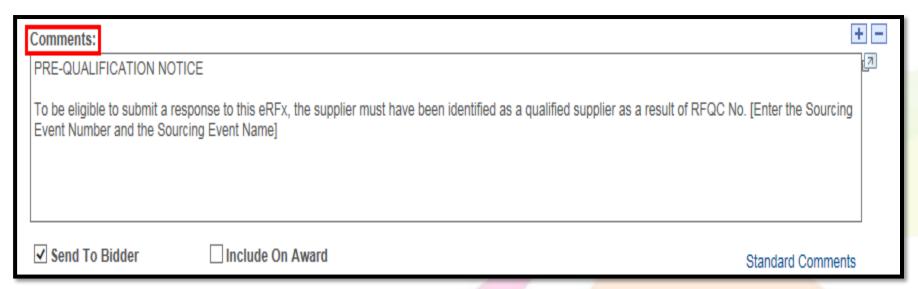
Creating a Private Event





Creating a Private Event

- Use comment
- Use bid factor



PRE-QUALIFIED SUPPLIER

To be eligible to submit a response to this eRFx, you must have been identified as a qualified supplier as a result of RFQC Number [ENTER RFQC EVENT ID]. Are you listed as a qualified supplier?

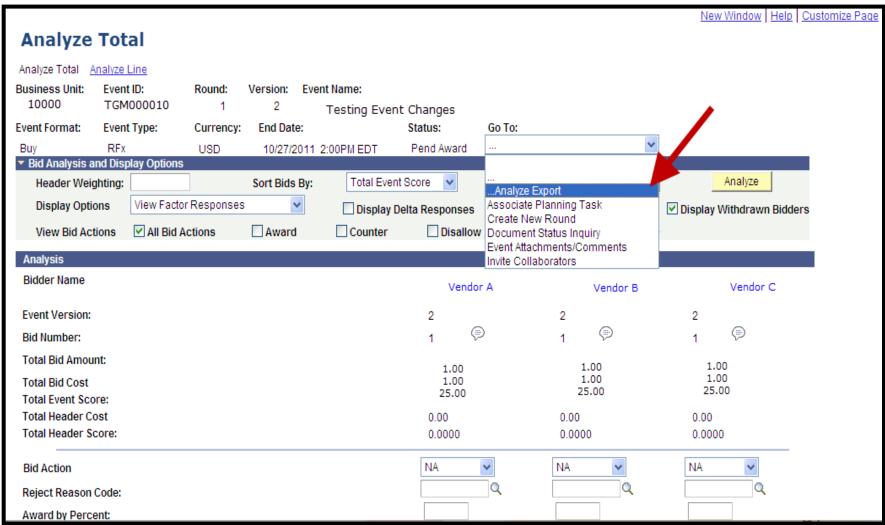


EVENT ANALYSIS TOOLS

- Analyze Export
- Download vendor attachments (9.2 Feature)
- NOIA/NOA Process (9.2 Feature)



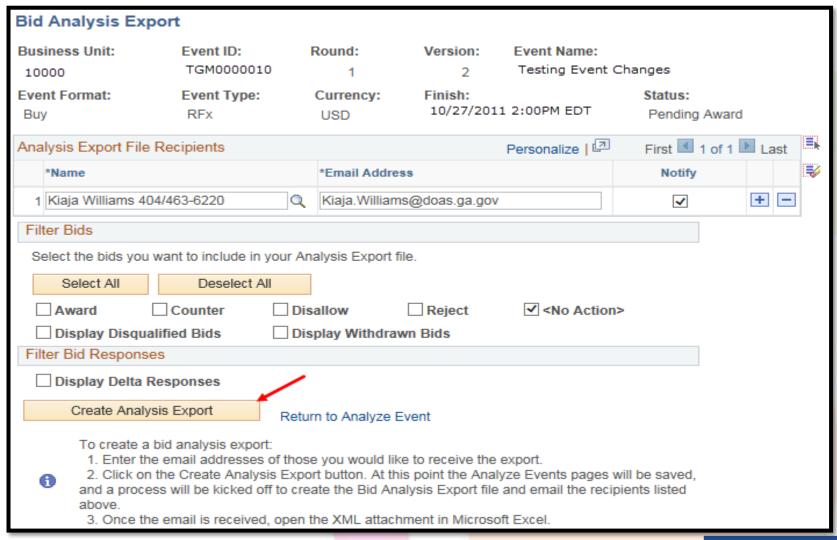
Analyze Export





Analyze Export

- Select recipients
- Filter bids





Analyze Export Email

From: kiaja.williams@doas.qa.qov
Sent: Tuesday, April 4, 2017 8:39AM

To: Williams, Kiaja

Subject: Event Analysis Export Notification

Event Analysis Export

The evaluation for the following event has been exported into XML format and is attached below. Please see the instructions for opening the file.

This is a system generated email, please do not respond.

branding here

Event Details

Event ID: 47100-GBI0000071 Round 1 Version 1

Event Name: General Lawn Services

Description: This solicitation is to seek general lawn services for the GBI crime lab located at 1945 Phinizy Road Augusta, GA. For a walk through of the property please contact Kenneth Daniels at 706-792-7700. Approximate estimation of the

property is 2.25 acres.

Directions

- 1. Please detach the XML file and save it to a location on your hard drive.
- 2. Use Microsoft Excel or equivalent spreadsheet software to open the file.
- 3. Be sure to save the file once changes have been made.



Bid Factor Response Required: Yes

Analyze Export

Bidder Name:	VENDOR A		VENDOR B	VENDOR C
Event Version:	2	•	2	2
Bid Number:	1	•	1	1
Total Bid Amount:	98		0	145
Total Event Score:	0		0	0
Total Header Score:	0		0	0
Award By Percent				
_				

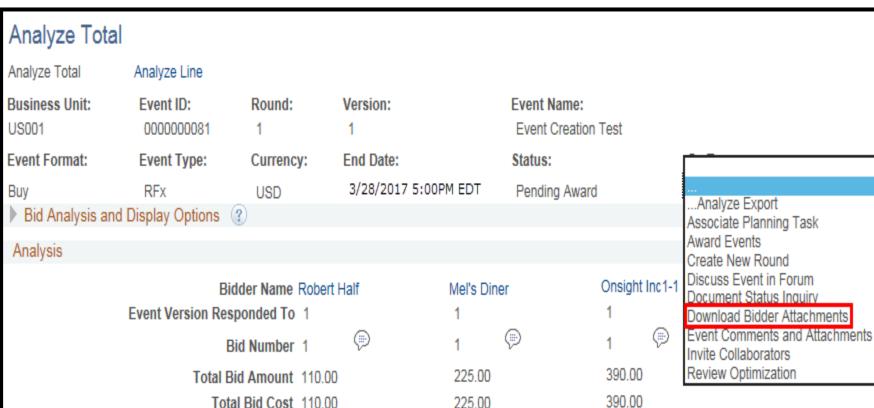
General Questions			General Weighting	0.00%				
Question	UOM	Best	Worst	Weighting				
Offeror must provide a list of all performance related contract terminations in the last 5 years. Response must include the date, reason for termination and		Yes		0.00%	Response:	Yes	No	Yes
Bid Factor Response Required: Yes					Score:	100	0	100
Ideal Response Required: No								
Do you have the minimum number of full consecutive years of experience as defined in the eRFP document? You must provide this detailed information as an attachment by clicking on the link to the right "Add		Yes		0.00%		Yes	Yes	No
Comments or Attachments".					Response:			
Bid Factor Response Required: Yes					Score:	100	100	0
Ideal Response Required: No								
The Offeror must agree to assign a dedicated staff to support the State of Georgia account. The staff supervisors should have a minimum of five years; experience and a minimum 2 years		Yes		0.00%		No	No	Yes
supervisory experience with the services					Response:			
Bid Factor Response Required: Yes					Score:	0	0	100
Ideal Response Required: No								
Please attach Mandatory Scored worksheet.		A file atta this quest	chment is required to satisfy ion.	0.00%	Response:			



28.21

0.00

62.50



70.51

0.00

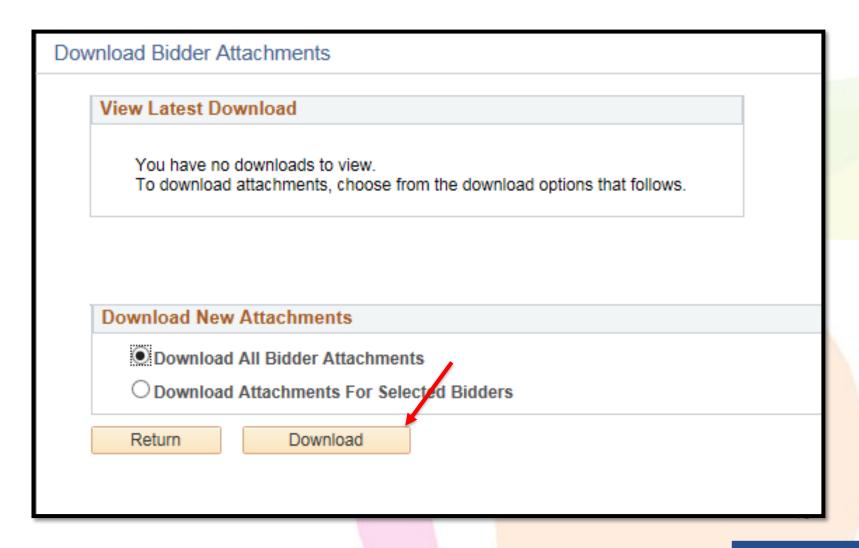
75.00

Total Event Score 100.00

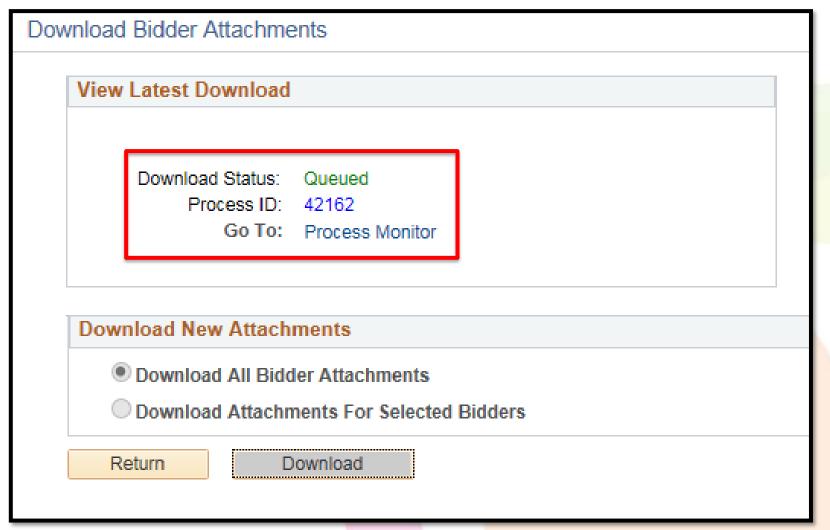
Total Header Cost 0.00

Total Header Score 87.50

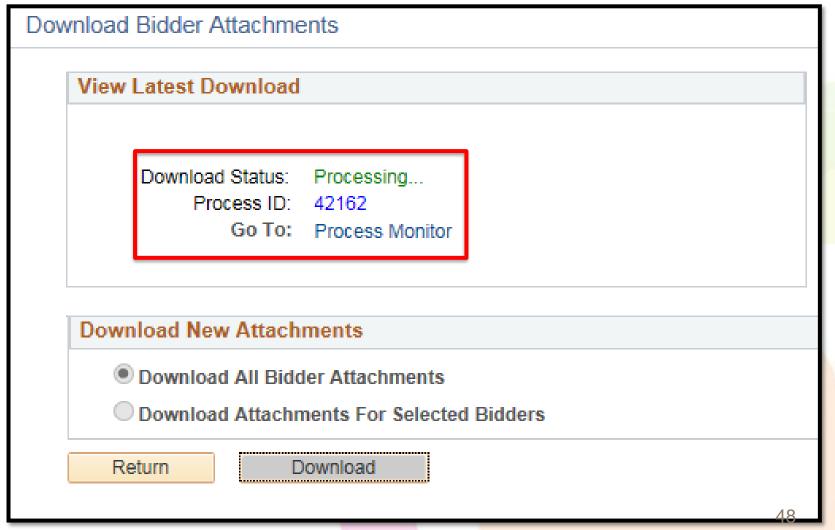








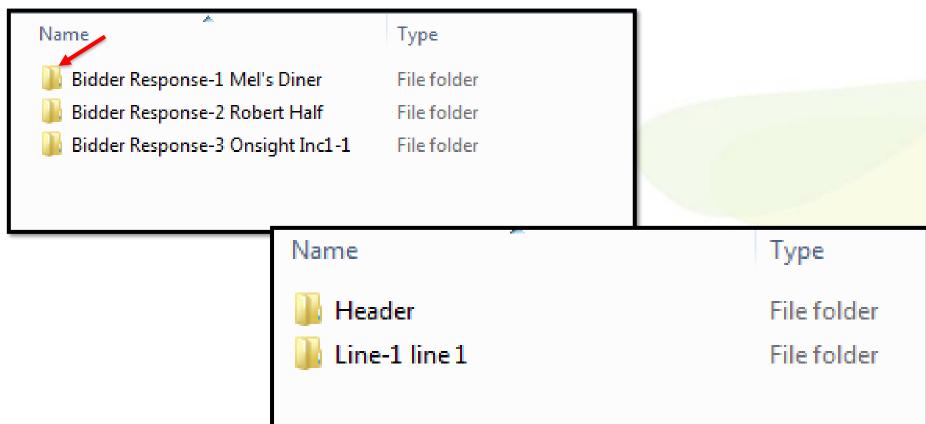






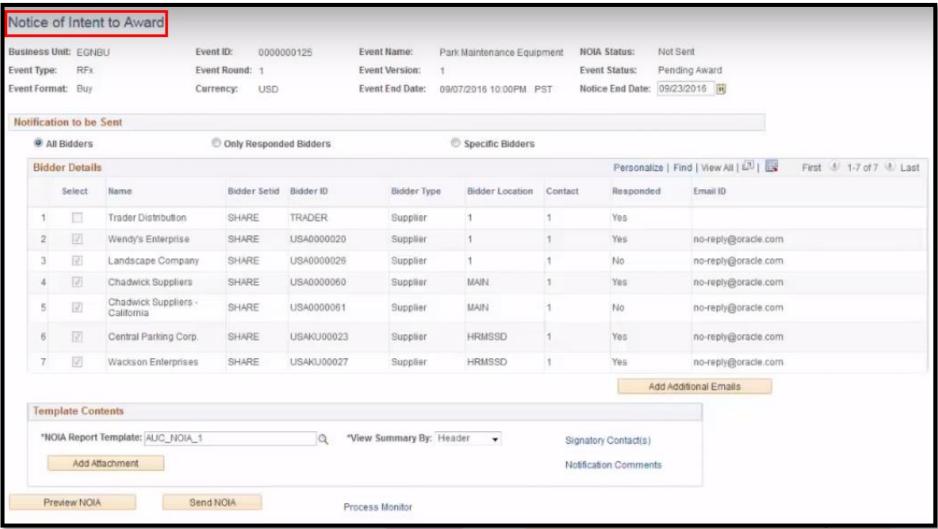
Download Bidder Attachments View Latest Download Download Status: Success Download Date: 04/17/2017 06:58:54 Go To: View Attachments Download New Attachments Download All Bidder Attachments Download Attachments For Selected Bidders Return 49





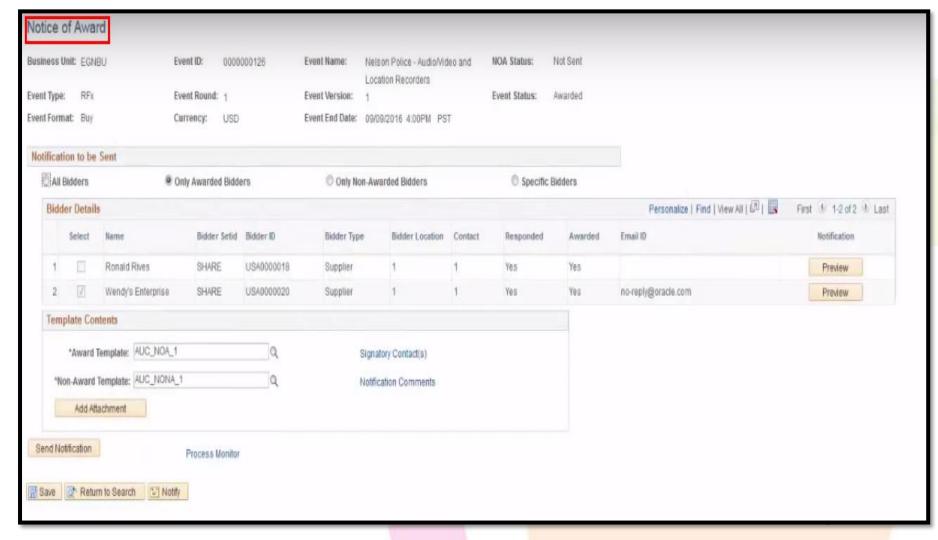


NOIA (9.2 Feature)





NOA (9.2 Feature)





QUESTIONS